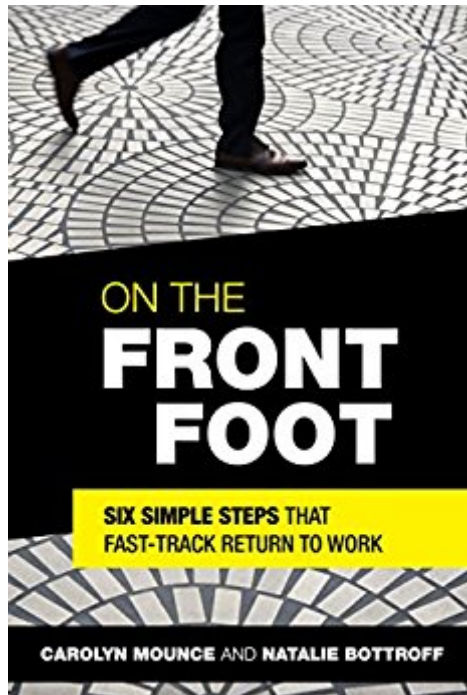


The book was found

On The Front Foot: Six Simple Steps That Fast-Track Return To Work



Synopsis

Need simple, easy to follow steps to influence outcomes? Wish you knew the key to building effective relationships? Want success in gaining commitment through acknowledgement? These steps can be used today to help you build rapport, listen effectively, ask the right questions and more - and the results are immediate. Your ability to get along with, and influence, others is the single most important skill in business and in life. In injury management, this is crucial in achieving successful return to work with your client. You will discover:- key steps in building relationships fast- why becoming a great listener gives weight to what you say- the quality of great questions- a secret skill which builds confidence and boosts outcomes- how to never have to have an argument again- tactics used by leading marketers and how you can use them too. Learn how to do this today and fast-track return to work - you will be amazed by the results that come from being on the front foot.

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Customer Reviews

Very practical book for professions who require to communicate with patients. I use the suggested method to inspire people to be more responsible to their own health. Highly recommend!

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